

# **INNOVATION CONSULTANCY AND TECHNOLOGY TRANSFER THROUGH** INNOVATIVE PARTNERSHIPS

In a rapidly changing world, innovation partnerships are vital for the success and sustainability of businesses. Collaborating with technology providers and research and development outcome providers allows entrepreneurs to access the expertise and resources needed to transform concepts into competitive products and services, driving innovation.

RESEARCH LIAISON OFFICE CONNECT@HYGIA

# Dedicated service for the following beneficiaries:



#### **TECH STARTUPS**

Entrepreneurs starting a business with an innovative idea, such as information technologies, biotechnology, renewable energy, etc.

The goal of this service is to provide support to innovative entrepreneurs in developing and implementing new and technological innovative solutions, research and innovation projects or other opportunities in collaboration strategic partners. The service aims to facilitate and technology transfer capitalize on research results, thus contributing to the creation and consolidation of innovative and sustainable businesses. This includes: promotion services for technology demand/offers, business and/or research assistance and consultancy innovation and technology transfer.

#### **INNOVATIVE SMES**

Small and medium-sized (SME) companies that already have a customer base and a product or service on the market but want to improve or expand this product through technological innovation.

### **ENTREPRENEURS IN** TRADITIONAL SECTORS

Those who want to adopt new and innovative technologies in traditional sectors such as agriculture, food industry, construction, etc., to improve processes and increase competitiveness.

#### **OBJECTIVE**

**Developing long-term** relationships between innovative **SMEs & digitalization solution** providers and/or research and development services.

## **TOOLS** 1:1 meetings, physical/online, national and international events, brokerage, matchmaking and networking events. Ö **DURATION**

#### **BENEFITS**

Creating collaborative relationships and developing a technology transfer plan where necessary, to transform ideas into successful commercial products and services.

Two components implemented for a minimum of 12 months, depending on the client's specifics.

#### **STRUCTURE**

Two components: developing sustainable innovative partnerships & drafting an action plan for technology transfer.

#### **COMPONENT 1: DEVELOPING SUSTAINABLE INNOVATIVE PARTNERSHIPS**

# Within: THE EUROPEAN INNOVATION HUB

IN TRANSILVANIA IIIIIIIIIIII

#### **Deliverables:**



Intermediating 10 B2B meetings, invitations to participate in at least 5 events.

This component focuses on understanding and evaluating the current state of innovation within the company to identify partnership relationships with technology providers, infrastructure, and research and development entities at the regional and national levels (through specialized universities and other entities within ReNITT). A framework for mutual understanding and alignment of interests for the success of the project will be ensured. This component is addressed to companies (SMEs and large companies) operating in the areas of smart specialization Connect@Hygia.



#### COMPONENT 2: DEVELOPING AN ACTION PLAN FOR TECHNOLOGY TRANSFER



A plan to transform innovative products and services partnerships or granting vouchers through the SILEO program for the implementation of innovation projects funded by the European Commission.

develop the action plan for technology transfer, Connect@Hygia experts will focus on the technology, process, product or service proposed by the company, as well as on the method of implementing the partnership between industry and research and development results providers to capitalize on regional innovative resources. For contracted proposals, the proposed technology or product will be described, highlighting the innovations and improvements brought to its field of application. The plan also includes an evaluation of the current stage of development and defining the objectives for reaching the desired levels of TRL (Technology Readiness Level).

**SILEO** is a project funded by the European Commission that aims to adopt advanced technologies by SMEs in the lighting and furniture sector, integrating digital and circular innovations to develop strategic products and services. This includes prototyping and pilot applications funded up to EUR 10,500 per project, facilitating the transition to sustainable and digitalized practices through collaboration with technology providers from the SILEO Pool of Technology Uptake Facilitators. Connect@Hygia is a partner in the project, representing Romania.



1. Community integration services



2. Community collaboration services



3. Evaluation and development of an action plan for technology transfer

Customized



4. Implementation and funding attraction

Customized

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6 months

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